

Friends of Black Rock High Rock
Profit & Loss
 January through December 2009

| | <u>Jan - Dec 09</u> |
|------------------------------------|---------------------|
| Ordinary Income/Expense | |
| Income | |
| Direct Public Grants | |
| Foundation and Trust Grants | 8,500.00 |
| Total Direct Public Grants | 8,500.00 |
| Direct Public Support | |
| Corporate Contributions | 5,000.00 |
| Individ, Business Contributions | 2,978.86 |
| Membership Fees | 10,045.00 |
| Total Direct Public Support | 18,023.86 |
| Government Contracts | |
| Agency (Government) Contracts | 94,300.00 |
| Total Government Contracts | 94,300.00 |
| Government Grants | |
| State Grants | 9,094.00 |
| Total Government Grants | 9,094.00 |
| Other Types of Income | |
| Inventory Sales | 4,720.95 |
| Total Other Types of Income | 4,720.95 |
| Program Income | |
| Program Service Fees | 3,920.00 |
| Total Program Income | 3,920.00 |
| Special Events Income | |
| Special Events Contributions | 9,805.00 |
| Special Events Sales (Nongift) | 3,309.00 |
| Total Special Events Income | 13,114.00 |
| Uncategorized Income | 1,952.71 |
| Total Income | 153,625.52 |
| Cost of Goods Sold | |
| Cost of Goods Sold | 0.00 |
| Cost of Sales - Inventory Sales | 6,614.84 |
| Total COGS | 6,614.84 |
| Gross Profit | 147,010.68 |
| Expense | |
| Awards and Grants | |
| Benefits Paid To or For Members | 622.64 |
| Total Awards and Grants | 622.64 |
| Business Expenses | |
| Business Registration Fees | 75.00 |
| Total Business Expenses | 75.00 |
| Contract Services | |
| Accounting Fees | 1,200.00 |
| Outside Contract Services | 13,002.23 |
| Volunteer Services - Non-GAAP | 7,175.00 |
| Total Contract Services | 21,377.23 |

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| Events | |
| Events - Entertainment | 2,500.00 |
| Events - food | 4,024.24 |
| Events - rent | 1,010.00 |
| Events - supplies | 787.80 |
| Events - travel | 1,619.60 |
| Events - Other | 147.00 |
| Total Events | <u>10,088.64</u> |
| Facilities and Equipment | |
| Equip Rental and Maintenance | 1,027.90 |
| Rent, Parking, Utilities | 75.00 |
| Facilities and Equipment - Other | 4,365.61 |
| Total Facilities and Equipment | <u>5,468.51</u> |
| Operations | |
| Books, Subscriptions, Reference | 323.85 |
| Postage, Mailing Service | 1,243.66 |
| Printing and Copying | 13,864.20 |
| Supplies | 5,941.20 |
| Telephone, Telecommunications | 2,662.40 |
| Operations - Other | 828.10 |
| Total Operations | <u>24,863.41</u> |
| Other Types of Expenses | |
| Advertising Expenses | 7,134.06 |
| Insurance - Liability, D and O | 2,010.86 |
| Memberships and Dues | 1,680.00 |
| Other Costs | 172.14 |
| Reimbursement - Service | 695.96 |
| Staff Development | 14,185.00 |
| Transaction Fees | 864.72 |
| Other Types of Expenses - Other | 40.00 |
| Total Other Types of Expenses | <u>26,782.74</u> |
| Payroll Expenses | 37,829.77 |
| Payroll Taxes | 9,834.08 |
| Travel and Meetings | |
| Conference, Convention, Meeting | 2,335.19 |
| Lodging | 346.10 |
| Meals | 2,032.70 |
| Travel | 6,249.89 |
| Travel and Meetings - Other | 3.00 |
| Total Travel and Meetings | <u>10,966.88</u> |
| Total Expense | <u>147,908.90</u> |
| Net Ordinary Income | <u>-898.22</u> |
| Net Income | <u><u>-898.22</u></u> |